

## Certificate in Finance of International Trade



### *Finance of International Trade*

This course covers all aspects related to financing an export transaction and obtaining payment. Learners will examine how to receive and effect payment for international contracts of sale. The primary focus is on export methods of payment with the information presented also applicable to import trade transactions.



### **COURSE OUTLINE**

- METHODS OF PAYMENT
  - Classification of the Different Methods of Payment
  - Method of Payment Selection Criteria
  - Methods of Payment Analysis
  - Personal Cheque
  - Bank Draft
  - Payment Order
  - Clean Collection
  - Documentary Collection
  - Markets and Methods of Payment
- DOCUMENTARY COLLECTIONS
  - Export Documentary Collection
  - Export Clean Collection
  - Import Documentary Collection
- DOCUMENTARY CREDITS
  - Why are Documentary Credits Used?
  - Advantages and Disadvantages of the L/C
  - Keywords in the L/C
  - Types of L/C
  - Functioning of the L/C
  - Documents under the L/C

- IMPORT DOCUMENTARY CREDITS
  - Requirements for Import L/C
  - How They Work
- BONDS AND GUARANTEES
  - Types of Bonds and Guarantees
  - Bonds & Guarantees and Documentary Credits
  - Managing of Bonds and Guarantees
- FORFAITING AND INVOICE DISCOUNTING
  - Invoice Discounting
  - Forfaiting
- FACTORING
  - Factoring Fundamentals
  - The Factoring Process
- STRUCTURED TRADE FINANCE
  - Warehouse Finance
  - Complex Transactions
  - ECGAs
- IFC GLOBAL TRADE FACILITATION PROGRAMME
  - GTFP Training
  - Issuing and Confirming Banks
  - IFC Guarantee
- **NEW – Certification from Institute of Export**  
**Participants who successfully complete the course will be awarded a Certificate in Finance of International Trade from the Institute of Export UK.**
- **NEW – Course now includes ICC Approved Upskill 600 Online Training!**